

Robert Tice, Luthier

2503 Route 209 ~ Sciota, PA 18354
Phone 570-992-5695
RobertTice.com ~ luthier@epix.net
"Praise Him with Stringed Instruments" Psalm 150:4

Benefits of renting from us:

1. You receive high-quality European-made instruments at excellent rental rates.
2. No annual commitment. We rent to you for 6 months (so initial rate is reduced), and you can renew for another 3 or 6 months at the same rate.
3. Maintenance & insurance for accidental damages is included in rental rates.
4. Excellent rent-to-buy credits, and whatever instrument you wish to buy will be at our regular discounted prices—not overpriced.
5. Renters receive the same prompt, efficient service we provide for professional musicians.
6. We can deliver and pick up instruments at the school or your home if desired.
7. Hundreds of instruments are in stock at our local shop, available immediately—no waiting for an instrument to be shipped.
8. We have been successfully renting to Stroudsburg area students since the school program began in 1990—over 30 years of service (over 40 years in business).
9. Expert repairs and maintenance are done to all instruments in our own shop.
10. You will always be treated in a friendly and pleasant manner.

Bob Tice - Bio

Born in Wilmington, Delaware, Bob Tice began building his first guitar while he was in high school. After high school, he enrolled at the University of Delaware, majoring in electrical engineering. He went on to receive his Bachelor of Music degree from the New England Conservatory of Music, specializing in classical guitar performance. But rather than launching a career as a performer, he decided to pursue a life-long interest in building, repairing and restoring stringed instruments. His hard work, intense study, and skilled craftsmanship coupled with his knowledge of music and technical ability enabled him to open a lutherie shop in Sciota, Pa. That was over thirty five years ago. He now employs his daughter Carol and long-time family friend Jon, who enjoy learning the trade under his mentorship. Bob's expertise and extensive knowledge has also been sought after by countless professional and amateur musicians throughout the region, who appreciate his responsiveness and interest in helping meet their needs.



While the bulk of his business is repair work—guitars, violins, cellos, violas, banjos, mandolins, dulcimers, basses, and pianos, to mention a few—he also buys, sells, restores and rents new and used instruments and accessories.

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2020

ACCESSORIES PRICE LIST FOR BOWED INSTRUMENT RENTAL PROGRAM

Please circle which items you would like to purchase.

Bold items are recommended by teacher at Stroudsburg Elementary Schools.

DESCRIPTION	PRICE + SALES TAX=TOTAL		
Essential Elements 2000 for Strings, Book 1	\$10.99	0.66	11.65
Music stand: Hamilton KB400N	\$21.68	1.30	22.98
Polishing cloth	\$6.98	0.42	7.40
Tuner: Korg CA1 (Electronic, auto, chromatic)	\$21.99	1.32	23.31
Mute: Violin (or viola if 14" & smaller)	\$2.78	0.17	2.95
Viola (15" & larger)	\$4.00	0.24	4.24
Cello	\$5.00	0.30	5.30
Bass	\$8.00	0.48	8.48
Rosin (already included with rental outfits):	\$5.13	0.31	5.44

ACCESSORIES FOR VIOLIN OR VIOLA ONLY (NOT CELLO OR BASS)

Shoulder rest: Everest: Violin & Viola (14" & smaller)	\$16.99	1.02	18.01
Viola (15" & larger)	\$27.99	1.68	29.67
Muco: Violin & Viola (14" & smaller)	\$15.95	0.96	16.91
Viola (15" & larger)	\$18.95	1.14	20.09
Shoulder rest pouch (rest will not fit in most cases)	\$8.12	0.49	8.61

ACCESSORIES FOR CELLO OR BASS ONLY (NOT VIOLIN OR VIOLA)

Endpin stop/anchor (variety of models): Cello or bass \$8.00-\$24.00 – call for details

To purchase any of these accessories, please circle or list the items desired and include the total cost for each item with the rental payment.

Note: These are just some of the more common accessories often suggested by teachers. Many other accessories and brands (new and used) are also available. Replacement strings are available at an extra 20% discount for rental instruments. Please contact Bob Tice for more information.

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RENTAL INFORMATION

LESSEE INFORMATION

Lessee's (Parent's) Full Name (Print) First: _____ Middle: _____ Last: _____
Spouse's Full Name _____ Student's Full Name _____
Mailing Address _____
Street Address if different _____
City _____ State _____ Zip Code _____
Home Phone _____ Other Phone/Cell _____ Email _____
Employer (Lessee's) _____ Phone _____
Employer's Address _____ City _____ State _____ Zip _____
Employer (Spouse's) _____ Phone # _____
Credit Card (MC;VISA;DISC): _____ # _____ Exp. _____ CVV# _____
2nd Credit Card: _____ # _____ Exp. _____ CVV# _____
Name of School &/or Teacher _____ Grade: _____
Lessee's Signature _____ Date _____

INSTRUMENT INFORMATION

Please circle instrument and size needed:

Violin: 1/16 1/10 1/8 1/4 1/2 3/4 4/4

Viola: 12 13 14 15 15.5 16 16.5 inch

Cello: 1/8 1/4 1/2 3/4 4/4

(Following for office use only)

Make _____ Model _____ Serial # _____ Date _____ New ___ Used ___

PAYMENT INFORMATION

Customer # _____
Payment | Tax | Penalty | Cash or check # | Date | Rental period | Purchase credit

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____
16. _____
17. _____
18. _____
19. _____
20. _____
21. _____
22. _____
23. _____
24. _____

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RENTAL AGREEMENT (LONG TERM)

All instruments are European made.

1. Rental prices for total 6 month minimum period (plus 6% sales tax):

- | | | |
|-----------------------|---------------|----------------------------|
| A. Violin: 1/16 - 3/4 | (\$12/ month) | \$72.00 + 4.32 tax = 76.32 |
| Violin: 4/4 | (\$13/ month) | \$78.00 + 4.68 tax = 82.68 |
| B. Viola: 12 - 14" | (\$13/ month) | \$78.00 + 4.68 tax = 82.68 |
| Viola: 15 - 16.5" | (\$15/ month) | \$90.00 + 5.40 tax = 95.40 |
| C. Cello: 1/8 - 3/4 | (\$20/ month) | \$120.00+7.20 tax = 127.20 |
| Cello: 4/4 | (\$25/ month) | \$150.00+9.00 tax = 159.00 |
- D. Bass (Please contact for availability. \$40-55/month, or Chinese of good quality @ \$38/month).

Upgrades on size & quality are available at any time during rental.

Note: After startup rental, 3 month renewal is optional at 1/2 of 6-month price.

If this is a prepayment, you may pay 1/2 now as deposit, and 1/2 before pickup or delivery.

2. Purchasing leased instruments:

- A. 75% of rental payments shall be credited toward the purchase of the currently rented instrument, based on our regular sale price. Please note that the credit will not be applied from any late payments.
- B. If purchasing an instrument other than the one currently rented, then 50% of the rental payments shall be applied to the purchase, as long as the instrument being bought is of equal or greater value.
- C. Credits are not transferable to another lessee.

3. Lessee's responsibilities:

- A. By the end of the rental period, the lessee shall either pay the next 6 or 3 month renewal period (plus sales tax), or return the instrument, to the above address. If you are in the Stroudsburg school program, and would like free pickup or upgrade service at the school, please contact us. There is a \$2 fee charged for each week the payment is late, and rent will be charged in one month minimum increments on any instrument returned late. Lessee shall be responsible for any & all costs associated with collection.
- B. Remember after each playing session to wipe the rosin dust from instrument and bow stick, and to loosen the bow hair tension. Frequently check the condition of the bridge to avoid warpage or collapse. Please protect the instrument from extremes in temperature and humidity. This includes not leaving the instrument in cars, in direct sunlight or next to heating units. See the supplied instrument care sheet.
- C. The replacement cost of strings is the responsibility of the Lessee. We will allow an extra 20% discount off the regularly discounted prices of strings for use with the rental instrument only.

4. Lessor's responsibilities:

- A. We assure that the instrument is properly set up, and that it will be maintained throughout the rental. There will be no charge for this service.
- B. Rental payment includes insurance coverage of the instrument if it is accidentally damaged. Loss is also covered, but only in the case of fire or theft, and if substantiated by a fire or police department report. Maltreatment and out of state transportation is not covered. Any payments available to the lessee from their personal insurance because of the loss shall be forwarded to the lessor. Expenses covered by this rental agreement insurance plan will be deducted from the purchase plan credit.

5. Security:

The Lessee agrees to automatic billing (for 3 months term) to their credit card if payment is more than one month overdue. If no credit card is available, a refundable deposit of 1/4 of the value of the instrument must be paid before the start of the rental.

Lessee's signature _____ Date _____